

Fragmentation of hospital use among high-utilizing urban residents

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Hospital utilization and health care costs

- High utilization major component of health care costs
 - 10% of patients 70% of health care expenditures (NEJM, 361:16, 2009)
 - New Jersey Charity Care: top 5% of utilizers 19% of (inpatient) charges
 - Camden Coalition data (inpatient and ED):
 - 1% patients 30% of costs
 - 13% of patients 80% of costs
 - 20% of patients 90% of costs
- Payment reform strategies designed for high utilizers
 - Success of ACO's depends on patient loyalty to participants
 - Use of multiple hospitals and EDs more common among high utilizers
 - Increases desirability of multiple hospital participation in ACO's,
 - Raises anti-trust concerns

Questions

- What is the extent of fragmentation?
- How does it vary by utilization, payer, urban residence?
- What percent of hospital visits are at the hospital visited most?
- What are the implications for ACO design?

Data and design

New Jersey hospital discharge data, 2008-2009

- Inpatient only
- Linked with charity care file
- Cohort of patients with index visit between 1/1/2008 and 6/30/2008
- Eighteen months of exposure to subsequent visits
- Excludes intra-state movers and non-residents
- "Fragmentation": proportion of patients that use more than one hospital
- "Concentration": proportion of visits occurring at the hospital visited most by those who visited more than one hospital.
- Urban Residence: resident in one of 21 New Jersey cities

Descriptive Statistics

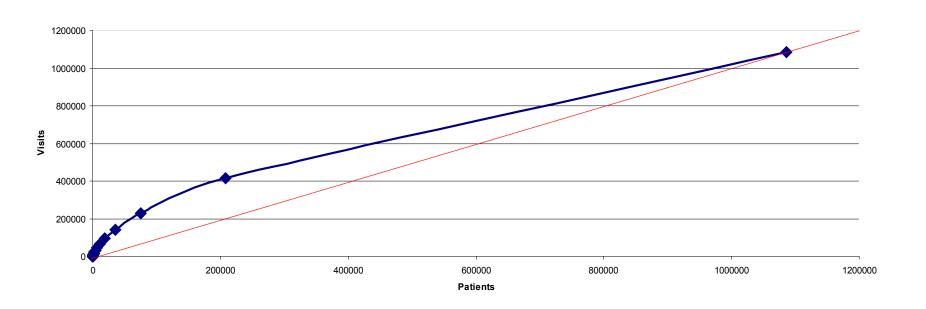
Non-Urban

- 1,125,227 patients
- 1,680,704 visits
- 1.49 VPP
- 75% 1 visit
- 14% 2 visits
- @10% 3 visits +
- 30% of all visits

- Urban
- 341,218 patients
- 519,749 visits
- 1.52 VPP
- 76% 1 visit
- 13% 2 visits
- @10% 3 visits
- 30% of all visits

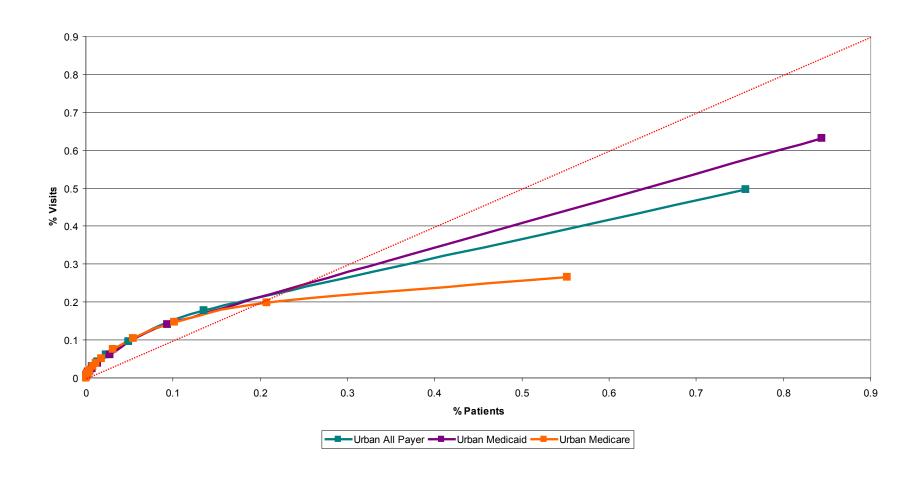


Patients and Visits, NJ 2008-2009





Utilization distribution, New Jersey, 2008-9



Characteristics of high utilizers, all payers

| Patient Type | Visits per patient | Fragmentation | Concentration |
|--------------|--------------------|---------------|---------------|
| Non-Urban | | | |
| Top 1% | 9.3 | 31.7% | 70.6% |
| Top 5% | 5.7 | 31.2% | 66.7% |
| Urban | | | |
| Top 1% | 11.2 | 48.9% | 72.3% |
| Top 5% | 6.3 | 43.3% | 66.5% |

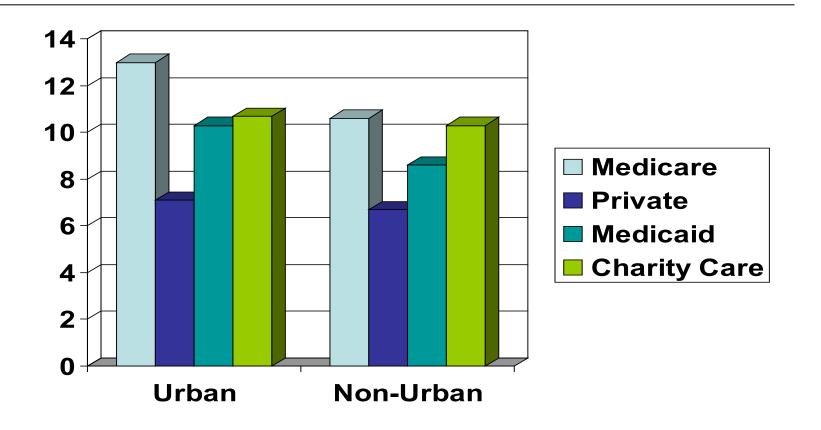
Source: 2008-9 New Jersey Hospital Discharge Data

Utilization and Fragmentation even higher in very poor cities: Camden, Trenton, Newark in 2007

| Patient Type | Visits per patient | Fragmentation | Concentration |
|-----------------------|--------------------|---------------|---------------|
| Inpatient | | | |
| Top 1% | 9.3 | 63.0% | 69.1% |
| Top 5% | 5.3 | 51.1% | 65.5% |
| Emergency Room | | | |
| Top 1% | 14.9 | 75.1% | 66.6% |
| Top 5% | 7.5 | 60.3% | 66.5% |

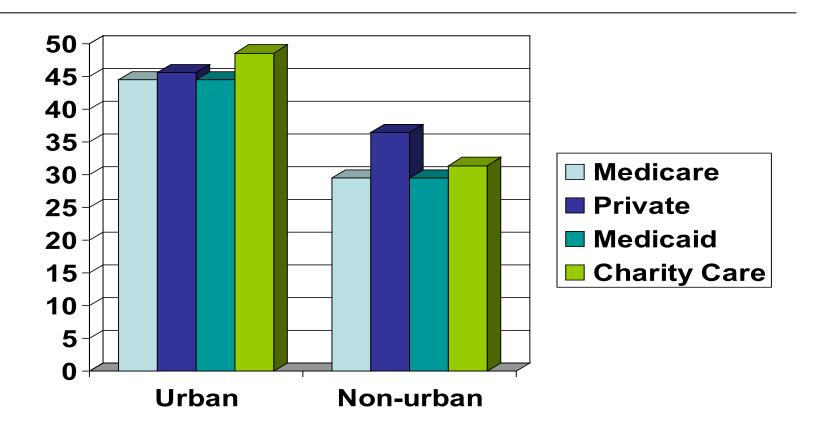
2007 Hospital Discharge data, residents of Camden, Trenton and Newark

Visits per patient, top 1% of utilizers



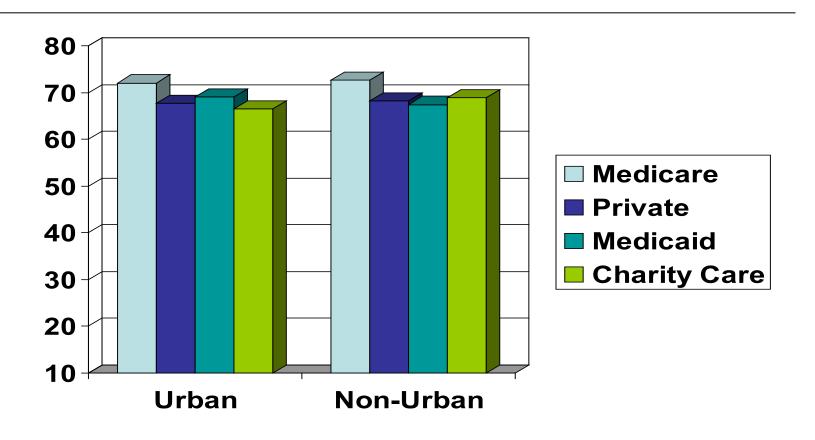
Source: 2008-9 New Jersey Hospital Discharge Data, top 1% of utilizers

Fragmentation, top 1% of utilizers



Source: 2008-9 New Jersey Hospital Discharge Data, top 1% of utilizers

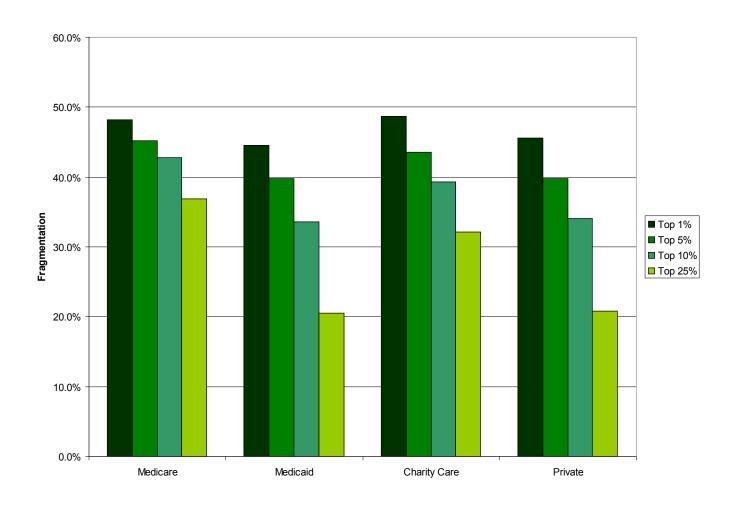
Concentration, top 1% of utilizers



Source: 2008-9 New Jersey Hospital Discharge Data, top 1% of utilizers

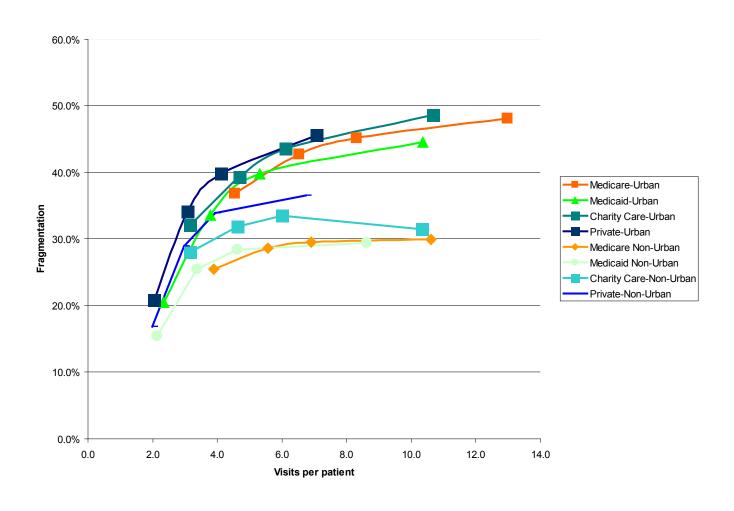


Fragmentation and utilization by payer

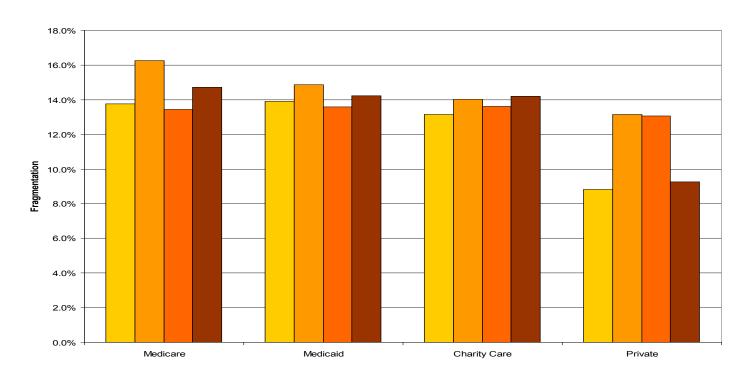




Fragmentation by utilization and urbanization



Q: What percent of visits would be missed in a one-hospital urban ACO? A: Approximately 14% - less for privately insured.



Summary

- Utilization higher in urban areas for Medicare and Medicaid
- Fragmentation considerably higher in urban areas, for all payer categories.
- Little variation in concentration by urban residence or payer category.
- Fragmentation related to utilization and urban residence.
- Proximity to hospitals may affect utilization behavior.
 Urban ACOs appear to have more incentive to include multiple hospitals.

Implications for ACOs

 A one-hospital urban ACO would miss about 14% of inpatient visits in the top 25% of the utilization distribution, for all payer categories other than private.

Impact of missing these visits must be weighed against anti-trust

concerns.

